FACT SHEET



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Smart Correspond for Salesforce makes it easy for Sales and Service Cloud users to create personalized communications, collaborate effortlessly and connect with customers in the way they prefer – all within the familiar Salesforce environment. Smart Correspond for Salesforce dynamically generates on-brand interactive communications for CSR's and Sales personnel and supports multi-channel, multi-jurisdiction, multi-brand communications within a single template.

Visit the <u>Salesforce Appexchange</u> for a free 30-day trial and pricing information.



Create and Manage Document Types Efficiently *All within Salesforce*

- Service communications
- Contracts
- Invoices and receipts
- Account plans
- Quotations
- Sales proposals
- Marketing offers
- Welcome packs

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Benefits for Sales Cloud Users

Respond faster to new opportunities – by automatically generating personalized emails **Create** highly personalized, multi-channel communications across the sales lifecycle

Collaborate with colleagues more easily to create and deliver compelling sales documents Build winning proposals and quotes, highly cailored and n-tune with the needs of prospects and customers

Nurture existing opportunities with the timely delivery of relevant communications

Benefits for Service Cloud Users

Deliver a great experience from the word "go" with personalized welcome packs **Create** highly personalized, multi-channel communications to better service and support customers

Ensure agents have access to the full history of customer correspondence – including email communications **Respond** faster to new service requests by creating and delivering

personalized digital communications in real-time

Collaborate

with colleagues more easily to create support documentation and personalized help documents



Simplify creation and management of customer communications – all within Salesforce Sales and Service Cloud



Give your salespeople and customer-facing staff an enterprise-class capability to create and manage personalized communications in real-time



Place your communications capability in the cloud to leverage Salesforce data and lower the cost of customer communications



Increase agent and sales team efficiency by producing on-brand documents and proposals available with a click from your Salesforce interface

> ee 30 Day Trial with support included



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A division of Thunderhead, Smart Communications is headquartered in London and serves its customers from offices located in North America, Europe and Asia Pacific. 𝔅 www.smart-communications.com☑ requests@thunderhead.com